GB Alpine Foods

Skardu

Request for Quotations

for

**Procurement of MACHINERY JUICE PRODUCTION**

**(LOT-1)**

**REFERANCE NO.: GBAF/PROC/2025/01**

**Date: 10 October 2025**

**1. Introduction**

The GB Alpine Foods (GBAF), with financial support availed from the Economic Transformation Initiative Gilgit-Baltistan (ETI-GB), intends to establish an Juice Prodcution Unit at Skardu City, District Skardu. GB Alpine Foods, aiming to reduce post-harvest fruit losses and increase the incomes of over 500 smallholder farmers in Skardu and Shigar through the production of natural apricot and cherry juices. Leveraging the abundant but underutilized fruit production in Baltistan where up to 38% of apricots are wasted annually the company will expand its existing Skardu-based processing facility to include a modern juice production line.

To achieve this, GBAF invites sealed quotations from reputable manufacturers for the supply, installation, and commissioning of the following machineries.

**2. Scope of Supply**

The scope of supply includes:

* Delivery of the machines to Skardu City, District Skardu.
* Proper installation and commissioning of the equipment. (If required)
* On-site training of operators (if required).
* Provision of user manuals, service manuals, and warranty certificates.

**3. Details of Required Machineries**

Required machineries and detail is as follow.

|  |  |  |  |
| --- | --- | --- | --- |
| **Description** | **Specification** | **Unit** | **No of Unit** |
|
| Pulper Machine | **Capacity** : 200kg / Hr  **Motor**: 3 phase, 2 Hp,800rpm  **Material** **Sheet** : SS304  **Gauge** : 18  **Mesh**: 2mm hole 19 gauge  **Crusher Brush**: Food grade Nylon Teflon | No. | 1 |
| Fruit washer | **Washing Capacity** : 100-200kg/Hr  **Material Sheet** SS-304  **Air Blower** : 3Hp  **Water Spray Noxel** : 20 Nos with 2Hp pump  **Motor** : 3 Hp, 3Phase  **Power consumption :** 3.75kw | No. | 1 |
| Homogenizer Machine | **Capacity** : 80-90 L/Hr  Piston Type homogenizer  Zircon Orifice  **Motor** : 3Hp, 3 Phase | No. | 1 |

**4. Eligibility Criteria for Manufacturers**

1. Must be a registered business entity (or relevant registration certificates).
2. At least 3 years of relevant experience in manufacturing agricultural machineries.
3. Proven record of after-sales services and maintenance support.
4. Ability to deliver within the specified timeframe.

**5. Instructions to Bidders**

1. Your quoted price should be written in the provided space in Section 11. You are required to sign and stamp all pages of this RFQ form.
2. Prices should be quoted in Pak Rupees (PKR), inclusive of all applicable taxes, duties, transportation, and installation charges.
3. Conditional bids will be rejected.
4. Delivery location: Skardu City, District Skardu, Gilgit-Baltistan.
5. Delivery timeline: within 50 calendar days from the issuance of Purchase Order.
6. Quotation validity: minimum 60 days from the date of submission.
7. Warranty: minimum 6 months warranty must be provided for all machines.
8. Payment terms: 50% advance while 50% payment through cross cheque within 30 days after successful delivery, installation, and inspection.
9. Late submissions will not be considered.
10. Selected bidder must submit a defect liability declaration duly signed and stamped by manufacturer in accordance with their warranty period or a minimum of six month
11. The bidder must provide a 10% performance guarantee or the VAC may retain 10% of the total contract amount till completion of DLP.

**6. Submission Requirements:**   
Interested manufacturers are requested to submit their quotations on templet given below:

* Price per unit and total cost (inclusive of taxes, installation and transportation).
* Delivery time and payment terms.
* Company profile and relevant experience.
* Manufacturer registration certificate/license

**7. Submission Guidelines**

* Quotations should be submitted in a **sealed envelope** clearly marked:   
  *“RFQ for Supply of Machineries – GBAF Balghar (RFQ No. GBAF-BLN/PROC/2025/01)”*
* Deadline for submission: 25 October 2025 time 11 a.m.
* Quotations must be addressed, submitted to:

**Managing Director**  
GB Alpine Foods (GBAF)   
Muhib Chowk, Khagrong, Skardu

The quotations will be open at:

* GB Alpine Foods, Muhib Chowk, Khagrong, Skardu
* Quotations will be open on same day of closing at 11:30 a.m

**8. Evaluation Criteria**

Quotations will be evaluated based on the following criteria:

* Competitive pricing. 80
* Delivery timeline. 10
* Manufacturer’s experience and reputation. 5
* Warranty and after-sales service. 5

**9. Rights Reserved**

GBAF reserves the right to:

* Accept or reject any or all quotations without assigning any reason at any stage.
* Modify the quantity of items at the time of award.
* Cancel the procurement process at any stage without liability.

**10. Contact Information**

For further clarification, please contact:

**Managing Director – GBAF Skardu City, District Skardu**  
Phone: 0347 9089710, 0355 4411788

**11. Quotation (Please quote your price and other details in this section and duly signed and stamped is mandatory)**

**Name of Manufacture: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Business Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Name of Representative: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Designation: \_\_\_\_\_\_\_\_\_\_\_\_\_**

**Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
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| Pulper Machine | |  | | --- | | **Capacity** : 200kg / Hr | | **Motor**: 3 phase, 2 Hp,800rpm | | **Material** **Sheet** : SS304 | | **Gauge** : 18 | | **Mesh**: 2mm hole 19 gauge | | **Crusher Brush**: Food grade Nylon Teflon | | No. | | 1 | |  | |  |
| Fruit washer | |  | | --- | | **Washing Capacity** : 100-200kg/Hr | | **Material Sheet** SS-304 | | **Air Blower** : 3Hp | | **Water Spray Noxel** : 20 Nos with 2Hp pump | | **Motor** : 3 Hp, 3Phase | | **Power consumption :** 3.75kw | | No. | | 1 | |  | |  |
| Homoginizer Machine | |  | | --- | | **Capacity** : 80-90 L/Hr | | Piston Type homogenizer | | Zircon Orifice | | **Motor** : 3Hp, 3 Phase | | No. | | 1 | |  | |  |
| **Total Price (PKR)** | | |  |  |  | |  | |
| Delivery Time | | | Days |  | | | | |
| Warranty of Machineries | | | Months |  | | | | |
| Experience | | | Years |  | | | | |